



ABOUT UNITED RENTALS

United Rentals (NYSE:URI) was founded in 1997 and quickly became the world's largest equipment rental provider. Today, our company continues to build on its industry leadership with a best-in-class range of resources and the largest customer service network of its kind in North America.

United Rentals deploys approximately \$22.6 billion of fleet (at original equipment cost) through 1,767 global branches, a centralized reservation service and automated online ordering. Our branches are fully integrated through technology, allowing them to collaborate on solving customer needs.

CUSTOMERS

United Rentals' customer base is a diverse mix of construction and industrial companies, utilities, municipalities, government agencies and others. Most of our customers align with two categories. Approximately 48% of our revenue comes from non-residential construction, and another approximately 48% comes from industrial work. The remaining 4% of revenue is from the residential end market.

To serve this base, we employ customer service professionals who have firsthand knowledge of equipment capabilities and site challenges. Their expertise, together with our company's commitment to safety, are compelling competitive advantages.

BUSINESS OPERATIONS

United Rentals serves its customers as a single-source solution, provided through two business segments: General Rentals and Specialty Rentals. **General Rentals** includes the rental of construction, aerial and industrial equipment, general tools and light equipment, and related services and activities. **Specialty Rentals** includes products (and provides setup and other services on such rented equipment) including (i) trench safety equipment, such as trench shields, aluminum hydraulic shoring systems, slide rails, crossing plates, construction lasers and line testing equipment for underground work, (ii) power and HVAC equipment such

as portable diesel generators, electrical distribution equipment, and temperate control equipment, (iii) fluid solutions equipment primarily used for fluid containment, transfer and treatment, (iv) mobile storage equipment and modular office space and (v) surface protection mats.

To serve specific sectors of its customer base, United Rentals has a comprehensive National Accounts program, industrial specialists and government sales specialists. Additional customer services are provided by the company's centralized, toll-free call centers, emergency response teams, and individuals dedicated to larger accounts, such as managed services consultants and single points of contact.

UR WORKSITE®

The United Rentals safety culture takes a no-compromise approach to loss prevention and safe behavior. Examples of safety initiatives include the company's Injury and Illness Prevention Program, branch safety meetings, driver safety programs and the United Academy® training and certification management portal for customers and employees.

Total Control® is United Rentals' proprietary, web-based rental management software, designed to help large customers reduce equipment consumption, control costs and drive efficiencies.

Tool Management is a service for capital projects, maintenance shutdowns and turnarounds, whereby an on-site mobile tool room is established to facilitate workflow and enhance accountability.

On-Site Shop Services are offered for major capital projects through a centralized, on-site maintenance and repair facility.

Sustainability is a major, ongoing focus of United Rentals as part of our commitment to corporate responsibility. Our company has implemented sustainable growth initiatives in the areas of facilities, fleet and logistics. We believe that these initiatives will result in the reduction of our total cost of operations and will safeguard the environment, while helping our customers reduce their own carbon footprints.



COMPANY SNAPSHOT

President and Chief Executive Officer
Matthew J. Flannery

Executive Vice President and Chief Financial Officer
William E. Grace

Executive Vice President and Chief Operating Officer
Michael Durand

Executive Vice President and Chief Administrative Officer
Craig Pintoff

Company Profile:

- 2025 total annual revenue of \$16.1 billion, including \$13.8 billion in equipment rental revenue, from two reporting segments: General Rentals and Specialty Rentals.
- \$22.6 billion OEC of rental fleet, including construction and industrial equipment, as well as specialty equipment for trench safety, fluid solutions, power generation, tool management, mobile storage, onsite services, matting solutions and climate control.
- A customer service network of 1,658 rental locations in North America, 44 in Europe, and 65 in Australia and New Zealand.
- A team of approximately 27,900 industry experts with knowledge about equipment applications for virtually all types of construction and industrial projects.
- Safety leadership in risk management and loss prevention, professional customer training, certifications and site evaluations.
- Unparalleled technology and specialty resources, such as Total Control®, Tool Management, On-Site Shop Services and Online Ordering.
- Sustainable growth and inclusion practices that are the foundation of corporate responsibility.

Contact Information:

Elizabeth Grenfell
egrenfell@ur.com

United Rentals, Inc.
Corporate Headquarters:
100 First Stamford Place, Suite 700
Stamford, CT 06902
UnitedRentals.com